

【Gentle Reminder】 Supplier Fee Notification Letter

Dear Value Supplier,

In early 2018, Mars Incorporated kicked off an enterprise-wide initiative with SAP Ariba to transform our Source to Pay processes. Since that time, we have launched Ariba across the Mars business units in eleven countries bringing efficiencies through automation, better visibility to transactions and payment status, and more consistent processes globally. We're very excited about the benefits that have been delivered through this program so far; for both Mars and our supplier partners transacting with us on the Ariba Network, and we look forward to driving continual improvements going forward.

As a supplier with an Ariba Enterprise Account, you will recall from the Trading Relationship Agreement, the Supplier Summit sessions and presentations, as well as the training webinars, that Mars offered to cover the supplier fees (transaction and subscription) during the initial window of the Ariba launch. We are writing now to remind you that this window to be ended on **March 14, 2021**. As of March 15, 2021, any Ariba transaction or subscription fees related to your Ariba Network account will be no longer be paid by Mars and will be billed to you directly.

If you have any questions regarding your Ariba Network Account, your subscription level, downgrade process or the related fees, please contact SAP Ariba directly referring to attachment "**Supplier downgrading from Enterprise to Standard Account procedure.pdf**". For your convenience, we've included a copy of the supplier fee schedule previously communicated. Please note, this schedule may be updated at the discretion of SAP Ariba and is not controlled by Mars, Incorporated.

Should you have any questions for the Mars team, please contact us at

Mars.Supplier.Enablement.Team@effem.com

Warm Regards,
Supplier Enablement Team | MGS Commercial
Mars Global Services
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